



Founded in 1999, The Midas Collaborative is a statewide nonprofit organization that helps low and moderate-income residents of Massachusetts build assets and achieve greater economic stability. With the help of Midas and its members, families across the state build assets and financial knowledge that changes lives. As a membership organization, Midas provides capacity building, technical assistance, training, and advocacy opportunities to member and partner organizations. Midas also advances the dialogue on economics, consumer financial protection, and asset building with public officials at every level of government.

Midas seeks an experienced leader who can navigate Midas through a transition, shape our strategic direction with staff and Board, and raise the organization's visibility.

Responsibilities:

- Serve as the public face of Midas by leading all external activities and acting as a strong and enthusiastic networker, tapping a broad range of relationships across different sectors
- Develop and implement a business plan to explore and pursue opportunities for new innovative projects and strategic partnerships to advance financial security
- Manage, support and advise a small staff, including recruitment, hiring, delegation of responsibility and oversight for programs and services, and evaluation
- Direct development efforts, with Board involvement, through fundraising events, cultivating major donors, and managing grant submission process
- Build and manage relationships with the Board of Directors and provide comprehensive support for all board governance, including logistics and preparation for board meetings, participation in board recruitment and development
- Provide general oversight for all aspects of organizational management, including, but not limited to, finances, logistics, personnel, communications, and program execution

Reports to: Board of Directors

Qualifications:

- Experience leading non-profit/innovative initiatives
- Commitment to social justice and strengths-based management
- A strong and diverse network with local and national contacts in the corporate and philanthropy sectors
- Exceptional communications skills, including skills as a grant writer and editor
- Effective multi-tasking abilities, efficiency in time management, and strong internal motivation
- Experience in financial security/asset-building projects preferred.
- Experience with organizational transitions a plus.
- **Computer skills:** Comfort with MS Office, online platforms, and data management required.

Setting: Flexible 20 hours and work setting. Occasional statewide travel required. A warm and enjoyable work environment.

Contact: Please send resume and cover letter to: agomes@midascollab.org

Midas is an equal opportunity employer.